## BALANCE SHEET

As at Jun. 30th, 2010

| Unit: VND |  |  |  |
| :---: | :---: | :---: | :---: |
| ASSETS | Code | Ending Balance | Beginning Balance |
| A. SHORT-TERM ASSETS (100=110+120+130+140+150) | 100 | 422.724.270.186 | 352.143.603.404 |
| I. Cash and cash equivalents | 110 | 12.778.037.110 | 41.959.981.628 |
| 1. Cash | 111 | 12.778.037.110 | 6.959.981.628 |
| 2. Cash equivalents | 112 |  | 35.000.000.000 |
| II. Short-term financial investments | 120 | - | - |
| 1. Short-term investments | 121 |  |  |
|  | 129 |  |  |
| III. Receivables | 130 | 120.342.991.523 | 73.240.517.394 |
|  | 131 | 111.069.272.943 | 72.969.606.088 |
| 2. Advances to-----------------10ppliers | 132 | 12.746.804.085 | 3.907.463.326 |
|  | 133 |  |  |
|  | 134 |  |  |
| 5. Other---------------1vables | 135 | 927.675.481 | 764.208.966 |
|  | 139 | (4.400.760.986) | (4.400.760.986) |
| IV. Inventories | 140 | 280.582.852.415 | 233.262.807.419 |
| 1. Inventories | 141 | 280.582 .852 .415 | 233.262.807.419 |
|  | 149 |  |  |
| V. Other short-term assets | 150 | 9.020.389.138 | 3.680.296.963 |
| 1. Short----------------------- | 151 |  |  |
| 2. VAT deductible | 152 | 3.479 .198 .196 | 1.376.026.823 |
|  | 154 | 216.770.600 | 112.043 |
| 4. Other short-term assets | 158 | 5.324.420.342 | 2.304.158.097 |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260)$ | 200 | 209.495.042.769 | $\mathbf{2 2 9 . 6 7 2 . 5 5 8 . 4 8 9}$ |
| I. Long-term receivables | 210 | ----------------- | ----------------- |
| 1.-Long-term receivables from customers | 211 |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |
| 3. Long-term inter--------------------------1vables | 213 |  |  |
| 4. Other long-term receivables | 218 |  |  |
|  | 219 |  |  |
| II. Fixed assets | 220 | 207.501.010.327 | 227.342.208.693 |
|  | 221 | 154.024.400.947 | 172.385 .391 .710 |
| --Historical cost | 222 | 489.667.518.479 | 489.154.516.046 |
| ---Ac----------------------1ation | 223 | (335.643.117.532) | (316.769.124.336) |
| 2. Finance leases fixed assets | 224 | 49.043.783.869 | 51.027.223.483 |
| - Historical cost | 225 | 71.928 .362 .028 | 69.702 .137 .889 |
| ---Ac-----------------------1ated | 226 | (22.884.578.159) | (18.674.914.406) |
| 3. Intangible fixed assets | 227 | 3.669.463.334 | 3.677.140.522 |
| - Historical cost | 228 | 3.703.723.022 | 3.703.723.022 |
| --Accumulated depreciation | 229 | (34.259.688) | (26.582.500) |
|  | 230 | 763.362.177 | 252.452.978 |
|  | 240 | ------------ | ------------- |
| --Historical cost | 241 |  |  |
| - Accumulated depreciation (*) | 242 |  |  |
|  | 250 | 1.696.916.004 | 1.749.753.280 |
| 1. Investment in subsidiaries | 251 |  |  |
| 2. Investment in joint-venture | 252 | 1.696.916.004 | 1.716.503.780 |
| 3. Other long---------------------10-1ments | 258 |  | 33.249 .500 |
|  | 259 |  |  |
| V. Other long-term assets | 260 | 297.116.438 | 580.596.516 |
| 1. Long-term prepaid expenses | 261 | 297.116.438 | 580.596.516 |
| 2. Deferred income tax assets | 262 |  |  |
| 3. Others | 268 |  |  |
| TOTAL ASSETS | 270 | 632.219.312.955 | 581.816.161.893 |
|  |  |  |  |


| CAPITAL SOURCE |  |  |  |
| :---: | :---: | :---: | :---: |
| A. LIABILITIES ( $300=310+330$ ) | 300 | 399.001.980.482 | 346.439.907.147 |
| I. Short-term liabilities | 310 | 359.808.912.332 | 310.235.473.568 |
| 1. Short-term borrowing and debts | 311 | 256.770.473.051 | 195.532.927.082 |
| 2. Trade accounts payable | 312 | 65.202 .865 .882 | 53.947.257.105 |
| 3. Advances from customers | 313 | 2.767.402.844 | 4.391.059.112 |
| 4. Taxes and liabilities to State-------1 | 314 | 1.103 .425 .521 | 11.473 .335 .525 |
| 5. Payable to employees | 315 | 19.978.909.784 | 25.641 .717 .836 |
| 6. Payable expenses | 316 | 6.048.422.611 | 10.272 .964 .980 |
| 7. Accounts payables-Affiliate | 317 |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |
| 9. Other short-term payables | 319 | 2.737.535.112 | 3.248.254.401 |
| 10. Provision for short-term liabilities | 320 |  |  |
| 11. Bonus and welfare fund | 323 | 5.199.877.527 | 5.727.957.527 |
| II. Long-term liabilities | 330 | 39.193.068.150 | 36.204.433.579 |
| 1. Long-term accounts payables-Trade | 331 |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |
| 3. Other long-term payables | 333 |  |  |
| 4. Long-term borrowing and debts | 334 | 37.526.327.786 | 34.735.059.542 |
| 5. Deferred income tax | 335 |  |  |
| 6. Provision for unemployment allowance | 336 | 1.666 .740 .364 | 1.469.374.037 |
| 7. Provision for long-term liabilities | 337 |  |  |
| 8. Other long-term payables |  |  |  |
| B. OWNER'S EQUITY ( $400=410+430$ ) | 400 | 233.217.332.473 | 235.376.254.746 |
| I. Capital sources and funds | 410 | 233.036.583.246 | 235.152.995.888 |
| 1. Paid-in capital | 411 | 108.000.000.000 | 108.000.000.000 |
| 2. Capital surplus | 412 | 20.430.233.605 | 20.430.233.605 |
| 3. Other capital of owner | 413 | 1.001.031.559 | 1.001.031.559 |
| 4. Treasury stock | 414 |  |  |
| 5. Assets revaluation difference | 415 |  |  |
| 6. Foreign exchange difference | 416 |  | (979.677.303) |
| 7. Investment and development fund | 417 | 26.781.815.241 | 26.781.815.241 |
| 8. Financial reserve fund | 418 | 5.665.327.914 | 5.665.327.914 |
| 9. Other fund belong to owner's equity | 419 |  |  |
| 10. Retained profit | 420 | 71.158.174.927 | 74.254.264.872 |
| 11. Capital for construction work | 421 |  |  |
| II. Budget sources | 430 | 180.749.227 | 223.258.858 |
| 1. Bonus and welfare fund | 431 |  |  |
| 2. Budgets | 432 | (15.000.000) | (454.545) |
| 3. Budget for fixed asset | 433 | 195.749.227 | 223.713.403 |
| TOTAL RESOURCES | 440 | 632.219.312.955 | 581.816.161.893 |

OFF BALANCE SHEET ITEMS

| Items | EXP | Beginning Balance | Ending Balance |
| :---: | :---: | :---: | :---: |
| 1. Leasehold assets | 24 |  |  |
|  |  |  |  |
| 3. Goods deposited by others |  |  |  |
| 4. Bad debts already treated |  | 948.477 .743 | 946.677.743 |
| 5. Foreign currencies: |  | 51.182,11 | 45.556,24 |
| 6. Estimates for non-business and project expenditure |  |  |  |
|  |  |  |  |

## INCOME STATEMENT

Quarter 2/2010
Unit: VND

| Items | Code | Note | Quarter II |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2009 | 2010 | 2009 | 2010 |
| 1 | 2 | 3 | 4 | 5 | 4 | 5 |
| 1. Sales | 01 |  | 302.216.680.311 | 294.643.837.962 | 504.898.745.752 | 545.852.077.405 |
| 2. Deductions | 03 |  | 498.529 .515 | 160.695.473 | 1.264.798.117 | 172.192.623 |
| 3. Net sales and services | 10 |  | 301.718.150.796 | 294.483.142.489 | 503.633.947.635 | 545.679.884.782 |
| 4. Cost of goods sold | 11 |  | 243.977.726.203 | 268.439.584.658 | 422.564 .941 .722 | 494.428.721.945 |
| 5. Gross profit | 20 |  | 57.740.424.593 | 26.043.557.831 | 81.069.005.913 | 51.251.162.837 |
| 6. Financial income | 21 |  | 482.696 .803 | 461.316 .263 | 611.661 .630 | 1.009.734.092 |
| 7. Financial expenses | 22 |  | 6.475 .554 .747 | 10.492.299.976 | 16.704.259.851 | 18.094.410.889 |
| Include: Interest expense | 23 |  | 5.325.554.747 | 7.706 .971 .102 | 14.206.503.994 | 13.909.082.015 |
| 8. Selling expenses | 24 |  | 6.578.744.988 | 6.831.043.070 | 10.7900.005.145 | 9.684.761.446 |
| 9. General \& administrative expenses | 25 |  | 9.206.645915 | 7.093.233.229 | 13.931.157.793 | 13.618.038.306 |
| 10. Net operating profit | 30 |  | 35.962.175.746 | 2.088.297.819 | 40.255.244.754 | 10.863.686.288 |
| 11. Other income | 31 |  | 177.049.938 | 321.401 .359 | 314.600.534 | 574.552 .505 |
| 12. Other expenses | 32 |  | 830.302 | 88.627 .301 | 11.930 .302 | 88.627 .301 |
| 13. Other profit | 40 |  | 176.219.636 | 232.774.058 | 302.670.232 | 485.925.204 |
| 14. Profit before tax | 50 |  | 36.138.395.382 | 2.321.071.877 | 40.557.914.986 | 11.349.611.492 |
| 15. Current corporate income tax expenses | 51 |  | 4.474.059.159 | 290.133.985 | 5.026.499.110 | 1.418.701.437 |
| 16. Defired corporate income tax expenses | 52 |  |  |  | 5------- | -------- |
| 17. Profit after tax ( $60=50-51$ ) | 60 |  | 31.664.336.223 | 2.030.937.892 | 35.531.415.876 | 9.930.910.055 |
| 18. EPS (VND/share) | 70 |  |  |  |  |  |

## CASH FLOW STATEMENT

Quarter 2 / 2010 (Indirect method)
Unit: VND

| Items | Code | Accumulation |  |
| :---: | :---: | :---: | :---: |
|  |  | Current year | Previous year |
| 1 | 2 | 3 | 4 |
| CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |
| Profit before tax | 01 | 11.349.611.492 | 40.557.914.986 |
| Adjustment in accounts |  |  |  |
| Fixed assets depreciation | 02 | 23.833.078.327 | 25.674.729.239 |
| Provisions | 03 | 532.231 .047 |  |
|  | 04 | 753.752 .498 | (345.922.102) |
| Loss from liquidating fixed assets and down construction expenses | 05 |  |  |
| Interest expenses | 06 | 13.909.082.015 | 14.206.503.994 |
| Operating profit before the changes of current capital | 08 | 50.377.755.379 | 80.093.226.117 |
| Changes in accounts receivable | 09 | (55.191.413.386) | (42.216.392.745) |
| Changes in inventories | 10 | (47.320.044.996) | 81.033.805.470 |
| Changes in trade payables | 11 | 8.786-987.188 | 42.201.715.467 |
| Changes in prepaid expenses | 12 | 283.480 .078 | 179.821 .005 |
| Paid interest | 13 | (15.992.234.216) | (11.932.743.454) |
| Paid corporate inco-------1ax | 14 | (10.266.225.398) |  |
| Other receivables | 15 | 3.345.368.526 | 17.044.004.444 |
| Other payables | 16 | (3.945.736.188) | (16.280.436.027) |
| Net cash provided by (used in) operating activities | 20 | (69.922.063.013) | 150.123.000.277 |
|  |  |  |  |
| CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |
| Cash paid for purchase of capital assets and other long-term assets | 21 | (5.346.192.376) | (1.287.637.011) |
| Cash received from liquidation or disposal of capital assets and other long-term assets | 22 | 86.363 .636 | 5.578.182 |
| Cash paid for lending or purchase debt tools of other companies | 23 |  |  |
| Withdrawal of lending or resale debt tools of other comp | 24 |  |  |
| Cash paid for joining capital in other companies | 25 |  |  |
| Withdrawal of capital in other companies | 26 | 19.587-776 | 19.587-776 |
| Cash received from interest, dividend and distributed profit | 27 | 839.041.489 | 265.739.528 |
| Net cash used in investing activities | 30 | (4.401.199.475) | (996.731.525) |
|  |  |  |  |
|  |  |  |  |
| Cash received from issuing stock, other owners equity | 31 |  |  |
| Cash paid to owners' equity, repurchase issued stock | 32 |  |  |
| Cash received from long-term and short-term borrowings | 33 | 390.397.062.-281 | 234.996.733.048 |
| Cash paid to principal debt | 34 | (327.129.746.703) | (368.496.671.449) |
| Cash paid to financial lease debt | 35 | (5.252.004.908) | (6.508.598.285) |
| Dividend, profit paid for-owners | 36 | (12.873.992.700) | (7.952.024.200) |
| Net cash (used in) provided by financing activities | 40 | 45.141.317.970 | (147.960.560.886) |
|  |  |  |  |
| Net cash during the period | 50 | (29.181.944.518) | 1.165.707.866 |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 | 41.959.981.628 | 7.671.424.045 |
| Influence of foreign exchange fluctuation | 61 |  |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | 70 | 12.778.037.110 | 8.837.131.911 |

